

We are hiring

Travel Consultant

Location: West End, Brisbane

Overview of the role:

Starts at 60 is an established media company expanding into its own travel fulfilment via Travel at 60. You will be part of a new dynamic travel agency team selling full service travel and our range of tailor-made experiences to our 1.5 million over 60 audience.

What will you be doing?

- Provide an exceptional customer service experience for our customers each and every time.
- Convert targeted enquiries to bookings.
- Strive to meet sales targets to earn fantastic incentives.
- Provide travel information, make bookings and record sales in company systems as required.
- Liaise and development relationships with suppliers and airlines to make bookings for customers.
- Provide options and alternatives for customer travel arrangements.
- Assist travellers with international and domestic travel plans by selling options to travellers over the phone & through an online environment.
- Anticipate problems and propose solutions.
- Work with the customer to add value to their travel experience through identifying upsell & cross sell offers.

What do you need to be successful?

- Certificate III in Travel or above OR Recognition of prior learning (RPL) for a minimum period of (2) years in a front line selling travel position will be highly regarded.
- Excellent product knowledge across all travel products.
- A real passion for all aspects of travel.
- Solid working knowledge of a major GDS, preferably Sabre and other internal portals.
- Demonstrated sales ability, having previously worked towards KPI's.
- At least three years travel industry experience using the Tramada system.
- Excellent communication skills with a personable and engaging manner.
- A great team player.
- A desire to be an ambassador for the company's brand and integrity on the very front line.

Must haves:

- Valid driver's licence and unrestricted Passport.
- Willingness to attend after hours industry functions.
- Ability to travel regularly as required.
- Ability to work in Australia.

Don't miss the opportunity to be part of a dynamic, growing and fun environment that will encourage you to be the best you can be and allow you to make a real contribution to the ongoing success of our business. An attractive salary package including incentives on targets is on offer for the right candidate.

Submit your application to admin@startsat60.com.

Only shortlisted candidates will be contacted.